

## SUBJECT TEACHING GUIDE

### M238 - Qualitative Research Methods

#### Master's Degree in Marketing Management (Tourism Businesses)

Academic year 2021-2022

1. IDENTIFYING DATA					
Degree	Master's Degree in Marketing Management (Tourism Businesses)			Type and Year	Compulsory. Year 1
Faculty	Faculty of Economics and Business Studies				
Discipline	Obligatory Subjects				
Course unit title and code	M238 - Qualitative Research Methods				
Number of ECTS credits allocated	2,5	Term	Semester based (1)		
Web					
Language of instruction	Spanish	English Friendly	No	Mode of delivery	Face-to-face

Department	DPTO. ADMINISTRACION DE EMPRESAS
Name of lecturer	HECTOR SAN MARTIN GUTIERREZ
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Office	Edificio de las Facultades de Derecho y Ciencias Económicas y Empresariales. Planta: + 2. DESPACHO PROFESORES ASOCIADOS Y FORMACION (C230)
Other lecturers	

### 3.1 LEARNING OUTCOMES

- Students will understand the usefulness of qualitative research methods in the marketing field.

### 4. OBJECTIVES

1. Understand the characteristics of a qualitative research.
2. Learn the methodology of in-depth interviews.
3. Learn the methodology of focus groups.
4. Learn the methodology of observation techniques.
5. Learn the methodology of projective techniques.

## 6. COURSE ORGANIZATION

### CONTENTS

1	Qualitative research in marketing. 1.1. Introduction. 1.2. Qualitative research process. 1.3. Qualitative research techniques.
2	In-depth interviews. 2.1. Introduction. 2.2. Concept and types of interviews. 2.3. Development of interviews. 2.4. Recommendations about interviews.
3	Focus groups and other group techniques. 3.1. Introduction. 3.2. Focus Group. 3.3. Creativity techniques. 3.4. Delphi method. 3.5. Online research communities.
4	Observation techniques. 4.1. Characteristics and use of the observation techniques. 4.2. Types of observation. 4.3. Mechanic observation versus human observation.
5	Projective techniques. 5.1. Introduction. 5.2. Association techniques. 5.3. Complementation techniques. 5.4. Image techniques.

## 7. ASSESSMENT METHODS AND CRITERIA

Description	Type	Final Eval.	Reassessn	%
Team work	Work	No	Yes	35,00
Individual exam	Activity evaluation with Virtual Media	No	Yes	50,00
Individual participation	Others	No	No	15,00
<b>TOTAL</b>				<b>100,00</b>
<b>Observations</b>				
<ul style="list-style-type: none"> <li>- Individual exam: evaluation of the theoretical knowledge acquired by students (Moodle platform).</li> <li>- Teamwork: assessment of students' ability to apply theoretical knowledge in different qualitative research contexts .</li> <li>- Individual participation: evaluation of the student participation both in the team work and in the tasks proposed by the teacher.</li> </ul>				
<b>Observations for part-time students</b>				
Students enrolled part-time will be assessed with an exam and individual practical work (following the guidelines established in the subject).				

## 8. BIBLIOGRAPHY AND TEACHING MATERIALS

### BASIC

- Luque, T. (2017). Investigación de marketing 3.0. Comercial Grupo ANAYA, SA.
- Trespalacios, J.A.; Vázquez, R. y Bello, L. (2005): Investigación de Mercados. Métodos de recogida y análisis de la información para la toma de decisiones en marketing. Thomson.